



PROGRAM BENEFITS

- Marketing Funds
- Outdoor Signage
- Showroom Display
- Partners Program
- Opening Kits
- 80/20 Secondary Supply

COMMITMENT

- Minimum 60 units quarterly/ 240 units annual
- 24 Unit opening order
- At least one person per dealer location must complete EXCEED®

QUARTERLY CASH REWARDS

With ADVANTAGE you can earn lucrative payouts, including cash bonuses up to 7% on <u>ALL</u> current Yokohama consumer treads...and more!

QUARTERLY CASH REWARDS		TIER+	TIER 1	TIER 2	TIER 3	TIER 4
	Quarterly Bonus Purchase Requirements (Units)*	60-99	100-249	250-437	438-624	625+
	Quarterly Bonus Payouts (per eligible tire)*	3%	4%	5%	6%	7%
Translating % to \$ Amount Per unit dollar equivalents are based on an average unit purchase price of \$160.		\$4.80	\$6.40	\$8.00	\$9.60	\$11.20

ANNUAL TRAVEL REWARDS

Yokohama's travel rewards give you the flexibility to go where you want, when you want with travel vouchers up to \$750.

ANNUAL TRAVEL REWARDS		TIER+	TIER 1	TIER 2	TIER 3	TIER 4
	Annual Level Rewards Requirement (Units)	240-399	400-999	1,000-1,749	1,750-2,499	2,500+
	Travel Voucher Value	-	\$375	\$500	\$650	\$750

• Quarterly Incentives are paid via check directly from Yokohama

